

2008 PARTNER MESSAGE



Dear Valued Client,

We hope your 2008 is getting off to a wonderful and productive start. As our partnership renews for another year, we wanted to take a moment to thank you for allowing Omnios the opportunity to work with you and provide you with some insight into what is happening with Omnios this year.

For years, we have dedicated ourselves to helping our clients achieve success by planning, designing and building streamlined and effective internal business systems that allow them to focus on achieving their strategic objectives. In 2008, we will continue this commitment by focusing on how we can enhance our business and expand client resources to better serve you. This includes:

- Streamlining technical support functions for easier access to assistance with your issues.
- Increasing staff capacity so our consultants can spend more time providing value added service and insight.
- Focusing on ways to meet the growing industry trend of business intelligence and other analytics tools to help our clients enhance business growth and success.

In addition to this year's activities, we have launched several new initiatives to provide our clients with insights, industry trends and enhanced training to help you to do what you do best - run a successful business. In 2008, we are expanding these initiatives to offer more in-depth and practical resources.

- [Client Academy](#)
 - More frequent sessions on a more diverse range of business topics moderated by qualified and expert Omnios consultants throughout the year.
 - Topics tentatively include: overviews of product maintenance plans, customer relationship management and eBanking.
 - Visit www.omnios.com/events.html to learn more.
- **IMPACT**
 - Quarterly features providing guidance, knowledge and practical solutions to challenges and issues affecting your business and organization.
 - Topics tentatively include: Importance of Business Intelligence & other Analytics Tools and Enhancements in Budgeting/Forecasting.

Thank you for your continued partnership with Omnios and please let us know if there are other ways that we can provide more value to you.

Regards,

Mike Silver
Partner

Craig Sommerfield
Partner

